SOUTH CAROLINA
COASTAL CONSERVATION LEAGUE, INC. AND AFFILIATE
CHARLESTON, SOUTH CAROLINA

AUDITED CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTAL SCHEDULES
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

GLASER + COMPANY
certified public accountants

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
South Carolina Coastal Conservation League, Inc.
Charleston, South Carolina

Opinion
We have audited the consolidated financial statements of the South Carolina Coastal Conservation League, Inc. and affiliate (nonprofit organizations), which comprise the consolidated statements of financial position as of June 30, 2024 and 2023, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the South Carolina Coastal Conservation League, Inc. and affiliate as of June 30, 2024 and 2023, and the changes in its consolidated net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion
We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of and subsidiary and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements
Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about South Carolina Coastal Conservation League, Inc. and affiliate's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements
Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the South Carolina Coastal Conservation League, Inc. and affiliate's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the South Carolina Coastal Conservation League, Inc. and affiliate's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplemental schedules are presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Glaser and Company, LLC

Charleston, South Carolina
November 15, 2024

SOUTH CAROLINA COASTAL CONSERVATION LEAGUE, INC. AND AFFILIATE
CONSOLIDATED STATEMENTS FINANCIAL POSITION
JUNE 30, 2024 AND 2023

	2024	2023
ASSETS		
Current Assets		
Cash and cash equivalents	$ 629,648	$ 1,699,157
GrowFood trade receivables, net	393,318	257,816
Unconditional promises to give and grants receivable, net of allowance of $17,094 for 2024 and 2023	612,553	553,885
Inventory	71,395	56,237
Prepaid and other expense	83,585	85,333
Total current assets	1,790,499	2,652,428
Non-Current Assets		
Investments, designated for long-term use	15,695,660	14,271,878
Unconditional promises to give, net of allowance of $37,625 for 2024 and 2023	512,865	793,391
Operating lease - right-of-use asset	207,292	345,753
Note receivable	2,783,200	2,783,200
Property and equipment, net	5,023,729	5,205,952
Total non-current assets	24,222,746	23,400,174
Total assets	$ 26,013,245	$ 26,052,602

See accompanying notes to the consolidated financial statements.

LIABILITIES AND NET ASSETS

	2024	2023
Current Liabilities		
Accounts payable and accrued expenses	$ 86,301	$ 155,242
Accrued salary and employee benefits payable	74,928	61,454
Accrued compensated absences	165,921	185,951
Grants payable	326,221	50,000
Operating lease liability, current	165,743	145,646
Total current liabilities	819,114	598,293
Long-term Liabilities		
TCDE QLICI Loan A note	2,783,200	2,783,200
TCDE QLICI Loan B note, net of loan costs	999,945	991,786
Operating lease liability, net of current	63,972	226,549
Total long-term liabilities	3,847,117	4,001,535
Total liabilities	4,666,231	4,599,828
Net Assets		
Without donor-imposed restrictions:		
Undesignated	4,835,668	5,314,534
Board designated -future operations	224,054	448,108
Board designated -endowment	15,317,139	14,251,074
Total net assets without donor-imposed restrictions	20,376,861	20,013,716
With donor-imposed restrictions	970,153	1,439,058
Total net assets	21,347,014	21,452,774
Total liabilities and net assets	$ 26,013,245	$ 26,052,602

See accompanying notes to the consolidated financial statements.

SOUTH CAROLINA COASTAL CONSERVATION LEAGUE, INC. AND AFFILIATE
CONSOLIDATED STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2024 (2023 TOTAL FOR INFORMATION PURPOSES ONLY)

	Without Donor-Imposed Restrictions					2023
	Undesignated	Board Designated	Total	With Donor-Imposed Restrictions	Total	Total For Information Purposes Only
Support and Revenue						
Contributions	$ 2,905,982	$ -	$ 2,905,982	$ 87,060	$ 2,993,042	$ 4,278,094
Grants	1,292,195	-	1,292,195	124,066	1,416,261	1,140,596
Food sales, net of $1,559,098 of cost	425,362	-	425,362	-	425,362	348,702
Investment return, net of fees	34,783	1,708,879	1,743,662	-	1,743,662	1,410,219
Other income, net	73,542	-	73,542	-	73,542	85,454
Total support and revenue	4,731,864	1,708,879	6,440,743	211,126	6,651,869	7,263,065
Net assets released from restriction	680,031	-	680,031	(680,031)	-	-
Total support and revenue and net assets released from restriction	5,411,895	1,708,879	7,120,774	(468,905)	6,651,869	7,263,065
Expenses						
Program services	5,274,428	-	5,274,428	-	5,274,428	4,691,219
Supporting services:						
General and administrative	805,241	-	805,241	-	805,241	717,187
Fundraising	677,960	-	677,960	-	677,960	642,322
Total supporting services	1,483,201	-	1,483,201	-	1,483,201	1,359,509
Total expenses	6,757,629	-	6,757,629	-	6,757,629	6,050,728
Net (loss) income before transfers	(1,345,734)	1,708,879	363,145	(468,905)	(105,760)	1,212,337
Interfund transfers	866,868	(866,868)	-	-	-	-
(Decrease) increase in net assets	(478,866)	842,011	363,145	(468,905)	(105,760)	1,212,337
Net assets, beginning of year	5,314,534	14,699,182	20,013,716	1,439,058	21,452,774	20,240,437
Net assets, end of year	$ 4,835,668	$ 15,541,193	$ 20,376,861	$ 970,153	$ 21,347,014	$ 21,452,774

See accompanying notes to the consolidated financial statements.

SOUTH CAROLINA COASTAL CONSERVATION LEAGUE, INC. AND AFFILIATE
CONSOLIDATED STATEMENT OF ACTIVITIES
FOR YEAR ENDED JUNE 30, 2023

	Without Donor-Imposed Restrictions				
	Undesignated	Board Designated	Total	With Donor-Imposed Restrictions	Total
Support and Revenue					
Contributions	$ 3,829,986	$ 448,108	$ 4,278,094	$ -	$ 4,278,094
Grants	1,140,596	-	1,140,596	-	1,140,596
Food sales, net of $1,781,000 of cost	348,702	-	348,702	-	348,702
Rents	15,302	-	15,302	-	15,302
Investment return, net of fees	(895)	1,411,114	1,410,219	-	1,410,219
Other income, net	70,152	-	70,152	-	70,152
Total support and revenue	5,403,843	1,859,222	7,263,065	-	7,263,065
Net assets released from restriction	524,628	-	524,628	(524,628)	-
Total support and revenue and net assets released from restriction	5,928,471	1,859,222	7,787,693	(524,628)	7,263,065
Expenses					
Program services	4,691,219	-	4,691,219	-	4,691,219
Supporting services:					
General and administrative	717,187	-	717,187	-	717,187
Fundraising	642,322	-	642,322	-	642,322
Total supporting services	1,359,509	-	1,359,509	-	1,359,509
Total expenses	6,050,728	-	6,050,728	-	6,050,728
Net (loss) income before transfers	(122,257)	1,859,222	1,736,965	(524,628)	1,212,337
Interfund transfers	619,161	(619,161)	-	-	-
Increase (decrease) in net assets	496,904	1,240,061	1,736,965	(524,628)	1,212,337
Net assets, beginning of year	4,817,630	13,459,121	18,276,751	1,963,686	20,240,437
Net assets, end of year	$ 5,314,534	$ 14,699,182	$ 20,013,716	$ 1,439,058	$ 21,452,774

See accompanying notes to the consolidated financial statements.

SOUTH CAROLINA COASTAL CONSERVATION LEAGUE, INC. AND AFFILIATE
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2024

		Supporting Services			
	Total Program Services	General and Administrative	Fundraising	Total Supporting Services	Total
Salaries	$ 1,900,880	$ 405,605	$ 415,325	$ 820,930	$ 2,721,810
Benefits and taxes	481,735	94,021	98,527	192,548	674,283
Other	24,369	75,739	8,930	84,669	109,038
	2,406,984	575,365	522,782	1,098,147	3,505,131
Legal	1,075,620	14,370	-	14,370	1,089,990
Accounting	-	18,192	-	18,192	18,192
Contract projects	345,492	54,653	43,068	97,721	443,213
Media development	91,567	14,092	-	14,092	105,659
Information technology	55,785	15,753	14,084	29,837	85,622
Furniture and equipment (non-cap)	20,116	5,681	5,079	10,760	30,876
Occupancy	296,649	31,384	35,394	66,778	363,427
Printing, postage and mailings	21,190	1,023	18,310	19,333	40,523
Supplies	379,452	8,929	5,449	14,378	393,830
Travel and meals	171,446	8,753	7,475	16,228	187,674
Fees and dues	27,974	26,306	6,526	32,832	60,806
Events and programs	43,834	7,714	1,245	8,959	52,793
Depreciation	200,875	12,808	13,366	26,174	227,049
Loss on disposal of fixed assets	77,308	-	-	-	77,308
Cost of sales - book	-	7,582	-	7,582	7,582
Grants and support	1,410	-	-	-	1,410
Interest and loan cost amortization	47,500	-	-	-	47,500
Miscellaneous	11,226	2,636	5,182	7,818	19,044
Total expenses	$ 5,274,428	$ 805,241	$ 677,960	$ 1,483,201	$ 6,757,629

See accompanying notes to the consolidated financial statements.

SOUTH CAROLINA COASTAL CONSERVATION LEAGUE, INC. AND AFFILIATE
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2023

		Supporting Services			
	Total Program Services	General and Administrative	Fundraising	Total Supporting Services	Total
Salaries	$ 1,810,110	$ 386,237	$ 395,493	$ 781,730	$ 2,591,840
Benefits and taxes	451,956	88,110	92,333	180,443	632,399
Other	22,897	71,164	8,391	79,555	102,452
	2,284,963	545,511	496,217	1,041,728	3,326,691
Legal	1,100,656	3,764	-	3,764	1,104,420
Accounting	-	20,823	-	20,823	20,823
Contract projects	85,202	13,478	10,621	24,099	109,301
Media development	87,721	1,913	-	1,913	89,634
Information technology	57,078	16,118	14,411	30,529	87,607
Furniture and equipment (non-cap)	33,205	-	-	-	33,205
Occupancy	320,044	50,456	56,903	107,359	427,403
Printing, postage and mailings	29,140	1,407	25,179	26,586	55,726
Supplies	239,569	5,637	3,440	9,077	248,646
Travel and meals	177,252	9,019	7,702	16,721	193,973
Fees and dues	45,920	30,288	12,475	42,763	88,683
Events and programs	70,532	12,411	2,004	14,415	84,947
Depreciation	128,012	8,162	8,518	16,680	144,692
Bad debts	-	(3,989)	-	(3,989)	(3,989)
Cost of sales - book	-	703	-	703	703
Grants and support	29,448	-	-	-	29,448
Miscellaneous	2,477	1,486	4,852	6,338	8,815
Total expenses	$ 4,691,219	$ 717,187	$ 642,322	$ 1,359,509	$ 6,050,728

See accompanying notes to the consolidated financial statements.

SOUTH CAROLINA COASTAL CONSERVATION LEAGUE, INC. AND AFFILIATE
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
Cash Flows from Operating Activities:		
(Decrease) increase in net assets	$ (105,760)	$ 1,212,337
Adjustments to reconcile increase in net assets		
to net cash (used for) provided by operating activities:		
Net realized and unrealized gains on investments	(1,475,838)	(1,264,051)
Depreciation	227,049	144,692
Amortization of loan costs	8,159	-
Loss on disposal	77,308	-
Change in allowance for doubtful accounts	-	20,916
Change in discount on unconditional promises to give	(50,891)	25,537
Contributions received restricted for long-term purposes	-	(418,500)
(Increase) decrease in assets:		
Reimbursements and other receivables	(135,502)	(117,654)
Unconditional promises to give and grants receivable	272,749	630,829
Inventory and prepaid and other expenses	(13,410)	111,363
Operating lease right-of-use asset	138,461	114,821
(Decrease) increase in liabilities:		
Accounts payable and accrued expenses	(68,941)	(126,435)
Accrued salary and employee benefits payable	13,474	(40,200)
Accrued interest	-	(812)
Accrued compensated absences	(20,030)	(976)
Operating lease liability	(142,480)	(108,020)
Grants payable	276,221	-
Net cash (used for) provided by operating activities	(999,431)	183,847
Cash Flows used in Investing Activities:		
Purchases of investments	(1,034,812)	(385,216)
Proceeds from sales of investments	1,086,868	1,162,260
Purchases of property and equipment	(122,134)	(1,069,695)
Net cash used for investing activities	(70,078)	(292,651)
Cash Flows from Financing Activities:		
Payments on notes payable	-	(300,000)
Proceeds from TCDE QLICI Loan note	-	1,216,800
Purchase for deferred loan costs	-	(225,014)
Contributions collected restricted for long-term purposes	-	150,000
Net cash provided by financing activities	-	841,786
Net (decrease) increase in cash and cash equivalents	(1,069,509)	732,982
Cash and cash equivalents, beginning of year	1,699,157	966,175
Cash and cash equivalents, end of year	$ 629,648	$ 1,699,157

See accompanying notes to the consolidated financial statements.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The South Carolina Coastal Conservation League, Inc. (the "Conservation League") was incorporated on March 12, 1989 as a nonprofit organization under the laws of the State of South Carolina. The primary purpose of the Conservation League is to identify, study, analyze, and research environmental issues and policies affecting the coastal area of South Carolina, as well as to provide public education. The Conservation League has identified four major areas of emphasis: 1) land, water and wildlife, 2) communities and transportation, 3) energy and climate, and 4) food and agriculture. The Conservation League's programs are supported primarily by contributions.

CCL Farm Conservation, Inc. was formed on April 7, 2023, primarily for the purpose of participating in the Federal New Market Tax Credit program to assist in the funding for the construction of the new GrowFood Carolina warehouse.

Basis of Accounting

The Conservation League prepares its financial statements in accordance with the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Basis of Presentation

Financial statement presentation follows the recommendations of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, Section 210, *Not-for-Profit Entities, Balance Sheet.* Under ASC 958, Section 210, *Not-for-Profit Entities, Balance Sheet*, the Conservation League is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor-imposed restrictions and net assets with donor-imposed restrictions.

Principles of Consolidation

These consolidated financial statements include the balances and financial activities of the Conservation League and its affiliate, CCL Farm Conservation, Inc. All inter-entity accounts and transactions have been eliminated.

Cash and Cash Equivalents

For the purpose of the consolidated statements of cash flows, the Conservation League considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Donated Assets, Rent and Services

The Conservation League records the value of donated goods or services when there is an objective basis available to measure their values. The Conservation League reflects donated materials and equipment as contributions in the accompanying consolidated statements of activities at their estimated fair values at the date of receipt. The Conservation League received professional services valued at $876,435 and $961,044, and donated rent of $0 and $74,382, during the years ended June 30, 2024 and 2023, respectively. The Conservation League has included these amounts in both contributions and expenses in the consolidated statements of activities for the years ended June 30, 2024 and 2023.

Property and Equipment, and Depreciation

All acquisitions of property and equipment in excess of $5,000 are capitalized. Property and equipment is carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line basis over the appropriate estimated useful life. The estimated lives used in determining depreciation range from 3 to 40 years.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Contributions and Grants

Unconditional promises to give are recorded as contributions in the year pledges are made. Contributions for support of current operations are included in the consolidated statements of activities as without donor-imposed restrictions, while pledges for support of future operations are reported as increases in net assets with donor-imposed restrictions until the stipulation expires. Contributions are released from restriction as the nature of the restriction changes, or restrictions are satisfied. Contributions received with donor-imposed restrictions that are met in the same reporting period are reported as support and increases in net assets without donor-imposed restrictions.

Income Taxes

The Conservation League is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation.

Functional Expenses

The consolidated financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The key expenses that are allocated and the method of allocation include:

Expense Type	*Method of Allocation*
Salaries and benefits	Time and effort
Legal	Direct costs to programs and supporting services
Contract projects	Direct costs to programs and supporting services
Occupancy	Direct costs to programs and supporting services/square footage
Printing, postage and mailings	Direct costs to programs and supporting services
Travel and meals	Direct costs to programs and supporting services
Fees and dues	Direct costs to programs and supporting services
Depreciation	Direct costs to programs and supporting services/square footage

Use of Estimates

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. The preparation of the consolidated financial statements also requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include the allowance for doubtful accounts, the unamortized discount on promises to give, the estimated useful lives of property and equipment, the fair market value of donated property and services, and the allocation of expenses by function. It is at least reasonably possible that the estimates used will change within the near term.

Description of Programs

Land, Water and Wildlife

The objective of this program is to advocate for natural resource conservation to further our mission of protecting clean and abundant water, natural habitats, and the health of people and wildlife. The Conservation League accomplishes this goal by ensuring public policies are adequate and properly implemented to protect water quality and quantity, wildlife habitat, and valuable landscapes and communicating to a broad audience about how to get involved in decisions affecting these coastal assets.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Examples of priority projects include:

- Fighting inappropriately sited mines that threaten coastal resources and disproportionately impact communities;
- Protecting beaches such as Captain Sam's Spit and Bay Point Island from irresponsible development;
- Preventing plastic pellet pollution ("nurdles") and passing local and state laws to hold polluters responsible;
- Opposing Clean Water Rule rollbacks;
- Protecting our shoreline and marine habitats - such as oyster beds and saltmarsh;
- Restoring and protecting wildlife habitat in places such as Crab Bank and Deveaux Bank and advocating for strengthening enforcement and regulations; and
- Advocating for resilient coastlines and prioritized land conservation that will help with marsh migration and carbon sequestration.

Communities and Transportation
The objective of this program is to advocate for land conservation and quality of life in South Carolina coastal communities by advocating for sustainable urban growth patterns, efficient and clean transportation systems, and permanent land protection where appropriate. The Conservation League provides technical and professional assistance to local residents to help preserve their land and communities, advocates for good land use policies, and provides community organizing expertise.

Examples of priority projects include:

- Advocating for public transportation and mobility solutions like the Lowcountry Rapid Transit project;
- Advocating against highways, such as I-526, I-73, and Highway 41, that contribute to suburban sprawl and disproportionately impact minority communities;
- Advancing local and state resilience policies that minimize development in low-lying areas and prioritize the use of natural green infrastructure for coastal protection;
- Advancing conservation funding in counties and at the state level;
- Ensuring that wetland fill is avoided, and when necessary, adequately mitigated through land protection and restoration; and
- Working through local land use planning to establish strong urban growth and urban service boundaries (especially in Berkeley County, Johns Island, and Horry County).

Energy
The objective of this program is to advocate for clean energy as components of a healthy ecosystem and quality of life, through policy reform, public awareness campaigns, and educational outreach. The Conservation League promotes energy efficiency, energy conservation, retirement of fossil fueled energy equipment, and renewable energy as the cheapest and most effective solutions to the climate, health, and social justice crises associated with our current energy system.

Examples of priority projects include:

- Creating and implementing regulatory processes that ensure fair consideration of clean energy in the planning and operation of the electricity and natural gas supply, transmission, and distribution systems;
- Establishing regulatory and financial mechanisms to promote implementation of energy efficient technologies;
- Reducing carbon emissions from dirty fuel sources, like coal and other fossil fuels, through advocacy and state policy reform;

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

- Reducing single occupancy cars on the road and electrifying transportation;
- Promoting market-based procurement processes that can speed the transition to cleaner energy systems; and
- Preventing offshore oil and gas exploration and drilling

Food and Agriculture

Rural lands are being converted to urban uses every day. Farmland has been hit hardest by this change, which represents an ecological, economic, cultural and public health crisis for South Carolinians. This challenge was the impetus for the creation of GrowFood Carolina in 2011.

GrowFood Carolina supports small and mid-sized South Carolina farmers by marketing, promoting, and selling their produce across the coast, but primarily to restaurants in the Charleston area. Since opening in 2011, GrowFood has sold over $11 million of local products, facilitating more than $9 million of revenue back to South Carolina's small and mid-sized farmers over the last nine years. Today, GrowFood Carolina works with more than 120 growers producing on more than 6,000 acres throughout South Carolina. GrowFood Carolina markets more than 400 items including fresh fruits, vegetables, nuts, grains, dairy, honey, eggs and salt to major retail chains, more than 400 restaurants, and a growing number of institutions and corporate campuses.

In March 2020, when the pandemic hit South Carolina, restaurant sales plummeted to nearly zero. That meant that local farmers who had planted fields full of fresh vegetables to sell to GrowFood Carolina and to other retailers no longer had enough buyers to sustain their farm businesses. GrowFood Carolina, under the direction of its General Manager quickly pivoted to create and sell boxes of food directly to Charleston-area families, while applying for newly available funding from USDA and SCDA to give similar boxes to families in need. Through food box sales and partnerships with nonprofits Enough Pie, Humanities Foundation, and the Lowcountry Food Bank, more than 300,000 pounds of produce have been donated to families in need. These programs helped our farmers stay in business.

GrowFood Carolina is uniquely positioned and prepared to continue to serve people in need-work we feel is necessary to sustain resilient coastal communities. With support from generous donors, the “Soil to Sustenance” program has been created to help provide more than 40,000 boxes of SC-grown produce to families in need annually, during the pandemic and for as long as community need persists.

2. RETIREMENT PLAN

The Conservation League has a 403(b) Plan (the “Plan”) to provide retirement and incidental benefits for its employees. Employees may contribute to the Plan, limited to a maximum annual amount as set periodically by the Internal Revenue Service. The Conservation League matches employee contributions dollar for dollar up to a maximum of 6% of an employee’s annual compensation. All regular employees who work greater than 20 hours per week are eligible to participate in the plan and the match is effective on the first day of employment. Participants are 50% vested at the end of one year of employment and 100% vested after two years of employment. The Conservation League incurred $156,198 and $151,156 in matching expenses for the years ended June 30, 2024 and 2023, respectively.

3. CONCENTRATION OF CREDIT RISK

The Conservation League places its temporary cash investments with financial institutions. These temporary investments primarily consist of cash and money market accounts, which potentially subject the Conservation League to concentration of credit risk for the amounts in excess of federally insured limits. At June 30, 2024, the Conservation League’s temporary cash investments exceeded federally insured limits by $111,016.

4. FAIR VALUE MEASUREMENTS AND INVESTMENTS

The Conservation League measures fair value using a three-level hierarchy for fair value measurements. The fair value measurement accounting standard applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements. These standards emphasize that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the assets or liabilities and establishes a fair value hierarchy. Financial assets recorded on the consolidated statements of financial position are categorized based on the inputs of the valuation techniques as follows:

LEVEL 1
Financial assets whose values are based on the unadjusted quoted prices for identical assets in an active market that the Conservation League has the ability to access.

LEVEL 2
Financial assets whose values are based on quoted prices in markets that are not active that are observable either directly or indirectly for substantially the full term of the asset. Level 2 inputs include the following:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in non-active markets;
- Pricing models whose inputs are observable for substantially the full term of the asset or liability; and
- Pricing models whose inputs are derived principally from or corroborated by unobservable market data through correlation or other means for substantially the full term of the asset or liabilities.

LEVEL 3
Financial assets whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect assumptions about pricing the asset.

Assets measured at fair value on a recurring basis at:

	June 30, 2024			
Description	Level 1: Quoted Prices in Active Markets for Identical Assets	Level 2: Significant Other Observable Inputs	Level 3: Significant Other Unobservable Inputs	Total
Cash and money markets	$ 685,203	$ -	$ -	$ 685,203
United States Treasury Notes	1,839,134	-	-	1,839,134
Corporate bonds	2,025,369	-	-	2,025,369
Equities - US	9,422,753	-	-	9,422,753
Equities - Foreign	1,723,201	-	-	1,723,201
	$ 15,695,660	$ -	$ -	$ 15,695,660

4. FAIR VALUE MEASUREMENTS AND INVESTMENTS – Continued

	June 30, 2023			
Description	Level 1: Quoted Prices in Active Markets for Identical Assets	Level 2: Significant Other Observable Inputs	Level 3: Significant Other Unobservable Inputs	Total
Cash and money markets	$ 406,060	$ -	$ -	$ 406,060
United States Treasury Notes	658,543	-	-	658,543
Government bonds - Foreign	269,448	-	-	269,448
Corporate bonds	2,381,345	-	-	2,381,345
Equities - US	9,767,332	-	-	9,767,332
Equities - Foreign	789,150	-	-	789,150
	$ 14,271,878	$ -	$ -	$ 14,271,878

The following schedule summarizes the return on investments for the years ended June 30:

	2024	2023
Dividends and interest	$ 387,020	$ 258,768
Investment expenses	(120,574)	(112,777)
Net realized and unrealized gains	1,477,216	1,264,228
Total investment return, net	$ 1,743,662	$ 1,410,219

The Board of Directors (the "Board") has directed the Conservation League to designate the investments for future use. Funds designated by the Board for future use have been classified as designated in the financial statements. Investment returns classified as operating include interest income on cash accounts, which is not designated for future use by the Board. The Conservation League reports investment income and gains and losses on investments as increases or decreases in net assets without donor-imposed restrictions unless a donor or law temporarily or permanently restricts their use.

5. UNCONDITIONAL PROMISES TO GIVE AND GRANTS RECEIVABLE

Unconditional promises to give and grants receivable that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Discount rates used to estimate future cash flows ranged from 0.26% to 4.49% at June 30, 2024 and 2023. The net unamortized discount on promises to give at June 30, 2024 and 2023 is $42,010 and $89,234, respectively, and the amortization of the discount is reported as contributions in the consolidated statements of activities. The allowance for doubtful accounts is estimated based on historical data as 5% of outstanding pledges receivable plus any specific balances whose collection appears doubtful by management. Amounts receivable are deemed past due when they are outstanding beyond the terms of the donor's pledge. The Conservation League does not accrue interest on past due amounts. Amounts are charged off when they are deemed uncollectible by management. Amounts that are over 90 days past due total $0 at June 30, 2024 and 2023.

5. UNCONDITIONAL PROMISES TO GIVE AND GRANTS RECEIVABLE - Continued

The following is a summary of unconditional promises to give, grants receivable and the allowance at:

	2024	2023
Net present value - current	$ 629,647	$ 570,979
Allowances for uncollectible amounts - current	(17,094)	(17,094)
Total net, current	612,553	553,885
Net present value - non-current	550,490	847,933
Allowances for uncollectible amounts - non-current	(37,625)	(54,542)
Total net, non-current	512,865	793,391
Total	$ 1,125,418	$ 1,347,276

Amounts due over the next five years at June 30, 2024 are as follows:

2025	$ 629,647
2026	242,500
2027	150,000
2028	100,000
2029	100,000
Thereafter	-
Total promises to give	1,222,147
Less: unamortized discount	(42,010)
Total discounted promises to give	1,180,137
Less: allowance for uncollectible promises to give	(54,719)
Net promises to give	$ 1,125,418

6. PROPERTY AND EQUIPMENT

Major classifications of property and equipment are summarized below at June 30:

	2024	2023
Buildings and land	$ 4,967,860	$ 4,951,099
Vehicles	283,292	200,525
Furniture and equipment	18,251	284,273
Furnishings	94,029	94,029
Leasehold improvements	376,047	372,876
Total	5,739,479	5,902,802
Accumulated depreciation	(715,750)	(696,850)
Net property and equipment	$ 5,023,729	$ 5,205,952

6. PROPERTY AND EQUIPMENT - Continued

Depreciation expense for the years ended June 30, 2024 and 2023 totaled $227,040 and $144,692, respectively.

7. NOTE RECEIVEABLE

On May 25, 2024, the Conservation League entered into a New Markets Tax Credit transaction detailed in Note 16. As part of that transaction, the Conservation League holds a 30-year long-term note receivable with CCL Charleston Investment Fund, LLC in the amount of $2,783,200. The note matures on May 25, 2053. Over this period the note is interest-bearing at an interest rate of 1%. The note receivable is not secured by any assets of the organization. See Note 9 and 16 for New Market Tax Credit terms and put/call provisions impacting the acceleration of the maturity of this note receivable.

8. LINES OF CREDIT

On May 1, 2018, the Conservation League signed a $250,000 line of credit, and it has been extended annually. The line bears interest at the prime rate and matures on December 15, 2025. The line is unsecured and has a balance of $0 at June 30, 2024 and 2023.

On April 25, 2017, the Conservation League signed a $150,000 line of credit which is intended for use by GrowFood Carolina if such a need develops. The line has been extended annually. The line bears interest at the prime rate and matured on December 15, 2025, and was extended. The line is unsecured and has a balance of $0 at June 30, 2024 and 2023.

9. NOTES PAYABLE

On May 25, 2024, CCL Farm Conservation, Inc., signed a 30-year $2,783,200 note payable with TCDE 104, LLC (Note A), associated with the issuance of new market tax credits (see note 16). The note bears interest at 1% and quarterly interest only payments are due through May 25, 2030. Beginning July 25, 2030, principal and interest payments are due through maturity on May 25, 2053. Prepayments on principal are not allowed under the note agreement until after the 7th year anniversary on May 25, 2030. See Note 16 for New Market Tax Credit terms and put/call provision impacting the acceleration of the maturity of this note payable.

On May 25, 2024, CCL Farm Conservation, Inc., signed a 30-year $1,216,800 note payable with TCDE 104, LLC (Note B), associated with the issuance of new market tax credits (see note 16). The note bears interest at 1% and quarterly interest only payments are due through May 25, 2030. Beginning July 25, 2030, principal and interest payments are due through maturity on May 25, 2053. Prepayments on principal are not allowed under the note agreement until after the 7th year anniversary on May 25, 2030. See Note 16 for New Market Tax Credit terms and put/call provision impacting the acceleration of the maturity of this note payable.

9. NOTES PAYABLE - Continued

Future minimum principal payments on debt are estimated to be as follows at June 30:

2025	$ -
2026	-
2027	-
2028	-
2029	-
Thereafter	4,000,000
	$ 4,000,000

10. RELATED PARTY TRANSACTIONS

Various board members, committee members, employees, their families and companies contributed a total of $211,688 and $305,280 during the years ended June 30, 2024 and 2023, respectively. Unconditional promises to give from related parties at June 30, 2024 and 2023 totaled $220,000 and $481,748, respectively.

11. BOARD DESIGNATED NET ASSETS

During 2024, the Board of Directors established a reserve that is to be utilized to support future operation of the Conservation League at the discretion of management and approval of the board of directors. The funds are retained in the Conservation League's cash and cash equivalent balances.

The Conservation League's endowment consists of a fund designated by the Board to function as an endowment which is held in the without donor-imposed restrictions net asset class. This fund is held in the form of cash and cash equivalents, and other equity investments and classified and reported based on the existence or absence of donor-imposed restrictions.

In accordance with the Uniform Prudent Management of Institutional Funds Act (UPMIFA), the Conservation League's policy is to preserve the fair value of the original endowment gift at the gift date of the funds unless there are explicit donor stipulations to the contrary. The Conservation League classifies as net assets with donor-imposed restrictions: (1) the original gift, (2) the original value of subsequent gifts, and (3) accumulations to the endowment in accordance with the direction of the original donor gift (if there are any). Subsequent accumulations of total investment returns are classified as with donor-imposed restrictions until those amounts are appropriated for expenditure by the Conservation League in a manner consistent with the standard of prudence established by UPMIFA.

In accordance with Conservation League policy, the Board designated endowment is recorded at the amount stipulated by the Board and classified as net assets without donor-imposed restrictions. It is the intention of the Board to maintain the designations in perpetuity, with subsequent accumulations of total investment return classified as net assets without donor-imposed restrictions until those amounts are appropriated for expenditure by the Conservation League in a manner consistent with their policy.

11. BOARD DESIGNATED NET ASSETS - CONTINUED

Board designated net assets consist of endowment and other designated assets to be held for the following purposes at June 30:

	2024	2023
Board designated future operations	$ 224,054	$ 448,108
Board designated endowment	15,317,139	14,251,074
	$ 15,541,193	$ 14,699,182

The composition of the Conservation League's board designated endowment by net asset class is as follows at:

	June 30, 2024		
	Without Donor-Imposed Restrictions	With Donor-Imposed Restrictions	Total
Board-designated endowment funds	$ 15,317,139	$ -	$ 15,317,139
Total funds	$ 15,317,139	$ -	$ 15,317,139

	June 30, 2023		
	Without Donor-Imposed Restrictions	With Donor-Imposed Restrictions	Total
Board-designated endowment funds	$ 14,251,074	$ -	$ 14,251,074
Total funds	$ 14,251,074	$ -	$ 14,251,074

The Conservation League follows an investment policy with long-term growth as the main objective. The Conservation League relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Conservation League utilizes a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints. The Board appropriates amounts for specifically identified expenses as needed.

The Board takes into consideration the following factors in making a determination to appropriate endowment funds for expenditure:

- General economic conditions;
- Possible effect of inflation or deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of the institution;

11. BOARD DESIGNATED ENDOWMENT – Continued

- The purpose of the fund and its relationship to the mission of the Conservation League; and
- The Conservation League's investment policies.

The following details the changes in the Conservation League's board designated endowment net assets for the years ended:

	June 30, 2024		
	Without Donor-Imposed Restrictions	With Donor-Imposed Restrictions	Total
Endowment net assets, beginning of year	$ 14,251,074	$ -	$ 14,251,074
Investment return	1,708,879	-	1,708,879
	1,708,879	-	1,708,879
Amounts appropriated for expenditure	(642,814)	-	(642,814)
Endowment net assets, end of year	$ 15,317,139	$ -	$ 15,317,139

	June 30, 2023		
	Without Donor-Imposed Restrictions	With Donor-Imposed Restrictions	Total
Endowment net assets, beginning of year	$ 13,459,121	$ -	$ 13,459,121
Investment return	1,411,114	-	1,411,114
	1,411,114	-	1,411,114
Amounts appropriated for expenditure	(619,161)	-	(619,161)
Endowment net assets, end of year	$ 14,251,074	$ -	$ 14,251,074

12. LEASES

On June 16, 2016, the Conservation League entered into an agreement to lease office space at 1212 King Street in the City of Beaufort, South Carolina for one year beginning July 1, 2016. Effective July 1, 2017 this lease converted to a month-to-month basis. Rent payments for the location are $500 per month and are due on the first day of the month.

On July 2, 2020, the Conservation League signed a purchase and sale agreement with a third-party for the sale of 990 Morrison Drive property, the home of its GrowFood Carolina operations. This agreement also provided terms to allow the facility to be leased back for a period of up to (24) months, as provided in the agreement, for an annual lease amount of $1. The Conservation League exited the lease during the 2024 year.

12. LEASES - Continued

On October 18, 2018, the Conservation League signed a seven-year and four-month lease for its then future corporate offices. The lease provides for a rent-free period from October 19, 2018 to February 9, 2019. Effective the month starting February 10, 2019, rent at a rate of $9,667 per month was due. Rent will increase annual at 3% and additional common area charges will be due. The lease matures on February 9, 2026. In accordance with ASC 842, Leases, the Conservation League determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use (ROU) assets, other current liabilities, and operating lease liabilities on our statements of financial position. The Conservation League currently does not have any financing leases that require recognition under this standard.

ROU assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. As the Conservation League's leases does not provide an implicit rate, we elected to use a risk-free rate based on the information available at commencement date in determining the present value of lease payments. The operating lease ROU asset also includes any lease payments made and excludes lease incentives. Our lease terms may include options to extend or terminate the lease when it is reasonably certain that we will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

The Conservation League's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

Total right-of-use assets and lease liabilities at June 30:

	2024	2023
Operating lease right-of-use asset	$ 207,292	$ 345,753
Operating lease liability, current	143,320	145,646
Operating lease liability, long-term portion	63,972	226,549
	$ 207,292	$ 372,195
Discount rate for operating leases	0.89%	0.89%
Remaining lease term years	2.6	3.6

Future minimum lease payments at June 30, 2024 are as follows

2025	$ 143,320
2026	79,849
Thereafter	-
	223,169
Less imputed interest	(15,877)
	$ 207,292

Rent expense under these leases for the years ended June 30, 2024 and 2023 was $153,952 and $226,714, respectively.

12. LEASES - Continued

GrowFood Carolina leased space in its previous operating facility to various third parties under operating leases. Monthly payments received by GrowFood Carolina ranged from $550 to $685 per month. Total lease payments received for the years ended June 30, 2024 and 2023 were $0 and $15,302, respectively.

13. NET ASSETS

Net assets with donor restrictions are available for the following purposes as of June 30:

	2024	2023
Subject to purpose restrictions:		
Rational roads	$ 18,609	$ 20,146
Food access programs	-	70,000
Land, water, and wildlife	124,066	-
Energy	87,060	-
Total	229,735	90,146
Subject to the passage of time:		
Future operations	740,418	1,348,912
Total	740,418	1,348,912
	$ 970,153	$ 1,439,058

14. ADVERTISING

During the years ended June 30, 2024 and 2023, the Conservation League incurred $15,739 and $4,510, respectively, in advertising and media development costs. This advertising included social media, radio, and newspaper spots advertising public meetings and transportation reform. All advertising costs during 2024 and 2023 were expensed as incurred.

15. DISCLOSURE OF LIQUIDITY INFORMATION

The following reflects the Conservation League's financial assets as of the consolidated statements of financial position date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statements of financial position (June 30th). Amounts not available include amounts set aside for long-term investing in board reserves and designations that could be drawn upon if the governing board approves that action.

	2024	2023
Financial assets	$ 17,844,044	$ 17,576,127
Less those unavailable for general expenditures within one year due to:		
Contractual or donor-imposed restrictions:		
Subject to satisfaction of donor-imposed restrictions	(592,500)	(990,834)
Board designations:		
Designated for endowment	(15,317,139)	(14,251,074)
Financial assets available to meet cash needs for general expenditures within one year	$ 1,934,405	$ 2,334,219

16. NEW MARKET TAX CREDITS

On May 25, 2024, CCL Farm Conservation, Inc., entered into a financing transaction with the Truist Community Capital, LLC related to reimbursement of prior construction, acquisition, furnishings, and equipping expenditures for the new GrowFood Carolina warehouse. To affect the transaction, Truist Community Capital, LLC made a capital contribution to CCL Charleston Investment Fund, LLC, (the "Investment Fund"). Additionally, the Conservation League (the "Leverage Lender"), made a loan to the Investment Fund. The transaction qualified under the New Markets Tax Credit Program ("NMTC Program"), provided for in the Community Renewal Tax Relief Act of 2000 (the "Act"). The NMTC Program is intended to induce capital investment in qualified low-income communities. The Act permits taxpayers to claim credits against federal income taxes for up to 39% of qualified investments in certain Community Development Entities ("CDEs"). CDEs are privately managed entities that are certified to make qualified low-income community investments to qualified projects.

By virtue of its capital contribution to the Investment Fund, Truist Community Capital, LLC is entitled to substantially all of the benefits derived from the new market tax credits ("NMTCs"). This transaction includes a put/call provision whereby the Conservation League may be obligated or entitled to repurchase Truist Community Capital, LLC's interest in the Investment Fund. The Conservation League believes Truist Community Capital, LLC will exercise the put option in May 2030 at the end of the recapture period. The value attributed to the put/call is de minimis. The NMTC is subject to 100% recapture for a period of seven years as provided in the Internal Revenue Code. The Conservation League is required to be in compliance with various regulations and contractual provisions that apply to the NMTC arrangement. Noncompliance with applicable requirements could result in projected tax benefits not being realized and, therefore, could require the Conservation League to indemnify Truist Community Capital, LLC for any loss or recapture of NMTCs related to the financing until such time as the Conservation League's obligation to deliver tax benefits is relieved. The Conservation League does not anticipate any credit recaptures will be required in connection with this arrangement.

Truist Community Capital, LLC's contribution is included in notes payable in the accompanying consolidated statements of financial position, as detailed in Note 11. Debt issuance costs of $225,014 were incurred and are being amortized on a straight-line basis over the life of the loan. Unamortized debt issuance costs of $225,008 and $225,014 at June 30, 2024 and 2023, respectively, are recorded as a reduction to the note payable on the accompanying consolidated statements of financial position. Incremental costs to maintain the facility during the compliance period are recognized as incurred.

17. SUPPLEMENTAL CASH FLOW INFORMATION

	2024	2023
Cash paid during the year for interest	$ 40,000	$ 25,647
Supplemental Information on Investing and Financing Activities:		
Note receivable funded through issuance of note payable	$ -	$ (2,783,200)

18. SUBSEQUENT EVENTS

In accordance with ASC 855, *Subsequent Events*, the Conservation League evaluated events at June 30, 2024 through November 15, 2024, the date these consolidated financial statements were available to be issued. There were no material subsequent events that required recognition or additional disclosure in these consolidated financial statements, aside those presented below:

SUPPLEMENTAL SCHEDULES

GROWFOOD CAROLINA AND CCL FARM CONSERVATION, INC.
(AN OPERATING UNIT AND AFFILIATE OF
THE SOUTH CAROLINA COASTAL CONSERVATION LEAGUE, INC.)
BALANCE SHEETS
JUNE 30, 2024 AND 2023

	2024	2023
ASSETS		
Current Assets		
Cash and cash equivalents	$ 601,198	$ 503,917
Trade accounts receivable, net of allowance	393,318	243,899
Grants and promises to give, net of allowance	42,431	239,748
Inventory	71,395	56,237
Prepaid expenses	33,838	34,458
Total current assets	1,142,180	1,078,259
Non-Current Assets		
Grants and promises to give, net of current	-	305,165
Note Receivable - CCL Charleston Conservation Fund, LLC	2,783,200	2,783,200
Property and equipment, net	4,824,621	4,960,326
Total non-current assets	7,607,821	8,048,691
Total assets	$ 8,750,001	$ 9,126,950
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	$ 4,198	$ 93,201
Accrued interest	10,001	4,001
Accrued payroll and taxes	11,941	12,920
Accrued compensated absences	47,651	52,328
Due to SC Coastal Conservation League	557,441	305,396
Total current liabilities	631,232	467,846
Noncurrent Liabilities		
TCDE QLICI Loan A note	2,783,200	2,783,200
TCDE QLICI Loan B note, net of loan costs	999,945	992,444
Total noncurrent liabilities	3,783,145	3,775,644
Total liabilities	4,414,377	4,243,490
Net Assets	4,335,624	4,883,460
Total liabilities and net assets	$ 8,750,001	$ 9,126,950

See independent auditors' report

GROWFOOD CAROLINA AND CCL FARM CONSERVATION, INC.
(AN OPERATING UNIT AND AFFILIATE OF
THE SOUTH CAROLINA COASTAL CONSERVATION LEAGUE, INC.)
OPERATING STATEMENTS
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
Revenue and Support		
Product sales		
Produce sales	$ 1,850,229	$ 2,109,932
Box sales	59,603	18,330
Less: cost of sales	(1,500,196)	(1,762,202)
Gross margin	409,636	366,060
Other Support		
Contributions	63,827	882,086
Grants	699,471	461,396
Rent income	30,000	18,302
Shipping and delivery	18,121	19,770
Merchandise sales	2,939	1,393
Event revenue	-	11,387
Miscellaneous	3,506	28,702
Interest	9,349	-
Investment return, net of fees	294	177
	827,507	1,423,213
Total revenue	1,237,143	1,789,273
Operating expenses		
Salaries, payroll taxes and benefits	822,311	834,540
Produce box costs	375,841	223,913
Depreciation	135,705	99,098
Auto and truck expenses	132,005	144,947
Loss on disposal of fixed assets	77,308	-
Interest	40,000	29,648
Insurance	39,404	30,500
Utilities	37,510	27,185
Repairs, maintenance and equipment	26,181	31,436
Telephone and network charges	19,527	15,019
Dues and subscriptions	17,717	9,892
Produce delivery fees	15,420	21,337
Miscellaneous	11,717	4,922
Office supplies	9,947	14,208
Amortization of loan costs	7,500	652
Bank and credit card processing fees	6,943	19,451
Marketing and business development	4,585	1,499
Professional fees	2,454	3,884
Travel and meetings	1,314	2,671
Events and fundraising	1,124	35,735
Grants and support	410	1,448
Printing and postage	54	228
Change in allowance for doubtful accounts	2	(3,247)
Rent expense, in-kind	-	74,382
Total expenses	1,784,979	1,623,348
Net (Loss) Income	$ (547,836)	$ 165,925

See independent auditors' report